



PW&A

PETER WALSH & ASSOCIATES LTD

REGIONAL LIVESTOCK MANAGER

Peter Walsh & Associates Ltd (PW&A); a successful, privately owned, South Island wide Livestock Company requires an experienced leader to manage our enthusiastic and successful Central Region team based in the Timaru area of South Canterbury.

Essential attributes;

- Ability to lead staff with confidence and clear, consistent direction.
- Understanding of farmers and the importance of top quality service.
- Experience in the procurement and marketing of livestock.
- A passion for the livestock industry, with the courage to challenge "business as usual".
- Motivated to achieve results, with a positive, can do attitude.
- Ability to perform well and remain calm under pressure.

Reporting to the General Manager, the role will include;

- Managing up to 20 livestock brokers, plus casual staff as required.
- Developing stock number and sales income budget/targets.
- Monitoring sales performance and delivering on targets.
- Training and development of all staff within the team
- The development of new ideas/initiatives to maintain and also generate new business.

This highly challenging, yet hugely satisfying position, managing a successful team of great people will be well supported by an excellent administration team and innovative senior managers. An attractive remuneration package will be enjoyed by the successful applicant.

EXPERIENCED LIVESTOCK BROKERS REQUIRED NORTH CANTERBURY

Peter Walsh & Associates (PW&A) is a South Island wide Livestock Company. Due to increased business growth we have two positions available in the North Canterbury area. The successful applicants will have the opportunity to grow an existing client base.

PW&A offers an attractive remuneration/incentive package and the successful candidates will benefit from a network of successful brokers, efficient administration team and supportive senior managers who will assist you to expand your business.

To apply for either of these positions submit your CV and cover letter by email to careers@peterwalsh.co.nz. Applications close 5pm on Monday 23rd July 2018.

If you are interested and need more information, please don't hesitate to contact our HR Advisor, Jim Stringleman 027 310 0451. All applications will be treated with the strictest of confidence.